

OHIO JOB READY SITES PROGRAM APPLICATION SCORING SHEET

Ohio Department of Development
Economic Development Division
First Round Grant Awards

This scoring sheet is for use by District Public Works Integrating Committees (DPWICs) and the Ohio Department of Development (ODOD) to score each application for Ohio Job Ready Sites (JRS) Program assistance submitted during the combined competitive application rounds in calendar year 2006.

A total score of 200 points is available when ranking each submitted application, allocated according to the following:

1. Size of Site, Plans to Sub-divide and Site Marketing Plan **(28 points)**
2. Need For Improvements and Financial Assistance, Positive Economic Impact **(32 points)**
3. Time Period to Add Site to Inventory **(9 points)**
4. Site's Attractiveness, As of Time of Application **(21 points)**
5. Site Improvement Plan **(39 points)**
6. Project's Compatibility with Area Priorities **(21 points)**
7. Site's Certified End Use **(50 points)**

Instructions:

Use the scoring sheet on the following pages to evaluate each submitted application. The items listed have been weighted appropriately to gauge the completeness and quality of each applicant's responses.

Each evaluator must complete one (1) scoring sheet for each application received. Indicate the evaluator's name and date in the spaces provided.

Next to each listed item is a relative score, or weight. For each item addressed by the applicant, to the degree indicated, provide a checkmark in the appropriate box. The total evaluation score assigned to each application then is determined by adding the values from all checked items.

Evaluator Name: _____ Title: _____ DPWIC No.: _____ Date: _____

Applicant Information	
Name of Eligible Applicant	
Application Number	
Type of Eligible Applicant	<input type="checkbox"/> Political subdivision <input type="checkbox"/> Non-profit economic development organization <input type="checkbox"/> Private, for-profit entity
Date of Incorporation of Eligible Applicant	
Application Complete?	<input type="checkbox"/> Yes <input type="checkbox"/> No

Size of Site, Plans to Sub-divide and Site Marketing Plan		
Evaluation Criterion	Criterion Value	Applicant Score
Size of site improvement project and any plans to sub-divide the site within seven (7) years after site is certified – choose ONLY ONE (1) of the following choices:		
Site improvement project <i>meets minimum size thresholds</i> AND		
<ul style="list-style-type: none"> With <i>no plans to sub-divide</i> the property OR site to be certified for existing industrial building, “smart” office or technical centers/research laboratories 	- 0 -	<input type="checkbox"/>
Site improvement project <i>exceeds minimum by 1 - 10%</i> AND		
<ul style="list-style-type: none"> With plans to sub-divide <i>among 3 or more end users</i> 	+ 2	<input type="checkbox"/>
<ul style="list-style-type: none"> With plans to sub-divide <i>between 2 end users</i> OR site to be certified for existing industrial building, “smart” office or technical centers/research laboratories 	+ 4	<input type="checkbox"/>
<ul style="list-style-type: none"> With <i>no plans to sub-divide</i> the property 	+ 6	<input type="checkbox"/>
Site improvement project <i>exceeds minimum by 11 - 30%</i> AND		
<ul style="list-style-type: none"> With plans to sub-divide <i>among 3 or more end users</i> 	+ 8	<input type="checkbox"/>
<ul style="list-style-type: none"> With plans to sub-divide <i>between 2 end users</i> OR site to be certified for “smart” office or technical centers/research laboratories 	+ 10	<input type="checkbox"/>
<ul style="list-style-type: none"> With <i>no plans to sub-divide</i> the property 	+ 12	<input type="checkbox"/>
Site improvement project <i>exceeds minimum by 31 - 50%</i> AND		
<ul style="list-style-type: none"> With plans to sub-divide <i>among 3 or more end users</i> 	+ 14	<input type="checkbox"/>
<ul style="list-style-type: none"> With plans to sub-divide <i>between 2 end users</i> OR site to be certified for “smart” office or technical centers/research laboratories 	+ 16	<input type="checkbox"/>
<ul style="list-style-type: none"> With <i>no plans to sub-divide</i> the property 	+ 18	<input type="checkbox"/>
Site improvement project <i>exceeds minimum by at least 51%</i> AND		
<ul style="list-style-type: none"> With plans to sub-divide <i>among 3 or more end users</i> 	+ 20	<input type="checkbox"/>
<ul style="list-style-type: none"> With plans to sub-divide <i>between 2 end users</i> OR site to be certified for “smart” office or technical centers/research laboratories 	+ 22	<input type="checkbox"/>
<ul style="list-style-type: none"> With <i>no plans to sub-divide</i> the property 	+ 24	<input type="checkbox"/>
Applicant’s marketing plan for site development after improvements. Did the applicant adequately think through its marketing plan? How well does the plan describe the applicant’s future efforts to market the site directly to large-scale end users? – choose ONLY ONE (1) of the following choices:		
Applicant’s described site marketing plan is <i>acceptable</i>	- 0 -	<input type="checkbox"/>
Applicant’s described site marketing plan is <i>preferable</i>	+ 3	<input type="checkbox"/>
Applicant’s described site marketing plan is <i>extraordinary</i>	+ 4	<input type="checkbox"/>
Total <u>possible score</u> this page	28 Points	
Total <u>score awarded</u> this page	_____ Points	

Need For Improvements and Financial Assistance, Positive Economic Impact		
Evaluation Criterion	Criterion Value	Applicant Score
Applicant's described positive economic impact to occur by making improvements to the site – choose ONLY ONE (1) of the following choices:		
Described positive economic impact is <i>acceptable</i>	- 0 -	<input type="checkbox"/>
Described positive economic impact is <i>preferable</i>	+ 3	<input type="checkbox"/>
Described positive economic impact is <i>extraordinary</i>	+ 4	<input type="checkbox"/>
Applicant's described <i>need to make improvements</i> to the site – choose ONLY ONE (1) of the following choices:		
Described need for the project is <i>acceptable</i>	- 0 -	<input type="checkbox"/>
Described need for the project is <i>preferable</i>	+ 3	<input type="checkbox"/>
Described need for the project is <i>extraordinary</i>	+ 4	<input type="checkbox"/>
Applicant's described <i>need for financial assistance</i> to make improvements to the site, as well as past investments towards improvements to the site during the last five (5) years ¹ – choose ONLY ONE (1) of the following choices:		
Described need for financial assistance is <i>acceptable</i> AND		
• Applicant has invested <i>less than</i> \$10,000	- 0 -	<input type="checkbox"/>
• Applicant has invested <i>between</i> \$10,001 and \$500,000	+ 1	<input type="checkbox"/>
• Applicant has invested <i>more than</i> \$500,000	+ 2	<input type="checkbox"/>
Described need for financial assistance is <i>preferable</i> AND		
• Applicant has invested <i>less than</i> \$10,000	+ 3	<input type="checkbox"/>
• Applicant has invested <i>between</i> \$10,001 and \$500,000	+ 4	<input type="checkbox"/>
• Applicant has invested <i>more than</i> \$500,000	+ 5	<input type="checkbox"/>
Described need for financial assistance is <i>extraordinary</i> AND		
• Applicant has invested <i>less than</i> \$10,000	+ 6	<input type="checkbox"/>
• Applicant has invested <i>between</i> \$10,001 and \$500,000	+ 7	<input type="checkbox"/>
• Applicant has invested <i>more than</i> \$500,000	+ 8	<input type="checkbox"/>
Applicant's committed local match investment to the project. The proportion of total project costs covered by eligible local match investment that have been, or will be, directed to the site – choose ONLY ONE (1) of the following choices:		
• 25% of total project costs covered by local match	- 0 -	<input type="checkbox"/>
• 26 – 29% of total project costs covered by local match	+ 2	<input type="checkbox"/>
• 30 – 49% of total project costs covered by local match	+ 6	<input type="checkbox"/>
• 50 – 74% of total project costs covered by local match	+ 10	<input type="checkbox"/>
• 75% or greater of total project costs covered by local match	+ 16	<input type="checkbox"/>
Total <u>possible score</u> this page	32 Points	
Total <u>score awarded</u> this page	Points	

¹ The five (5) year period includes contributions made toward the project during the 24-month period immediately prior to submitting an application, which are eligible towards the local match investment calculation, as well as any similar investments made during the previous three (3) years that are ineligible in calculating the local match investment.

Time Period to Add Site to Inventory				
	Using the items below <u>only as a guide</u> to help you score points at the bottom of this page, gauge how well the site lends itself to being quickly added, within a <u>short timeframe</u> , to Ohio's site inventory.			
	N/A	Acceptably	Preferably	Extraordinarily
Applicant has demonstrated strong familiarity with the site, its assets and its liabilities, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Legal property description and fair market value for all properties is well documented, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Applicant holds title or options on critical properties comprising the site OR shown property owners' intent to participate, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Applicant has already entered into price agreements and/or end use controls (i.e., zoning or deed restrictions) in preparation for site improvement work OR shown property owners' intent to participate, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other evidence of applicant's efforts to prepare for site improvement work during the 24-month pre-application period (e.g., identified the site, identified all property owners, sought other sources for funding improvements, used site representation to market the site to potential end users).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Applicant has demonstrated its administrative capabilities and level of sophistication to successfully manage site improvement project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Using the marks you gave the application in the above-listed areas *only as a guide* ...



... score the application below:

Evaluation Criterion	Criterion Value	Applicant Score
Time period for moving the site to market – choose ONLY ONE (1) of the following choices:		
Site can move to market in <i>acceptably short</i> timeframe	+ 3	<input type="checkbox"/>
Site can move to market in <i>preferably short</i> timeframe	+ 5	<input type="checkbox"/>
Site can move to market in <i>extraordinarily short</i> timeframe	+ 9	<input type="checkbox"/>
Total <u>possible score</u> this page	9 Points	
Total <u>score awarded</u> this page	Points	

Site's Attractiveness, As of Time of Application				
	Using the items below <u>only as a guide</u> to help you score points at the bottom of this page, gauge how well the current site, as of the time of application, lends itself to being an <u>attractive</u> site for improvement.			
	N/A	Acceptably	Preferably	Extraordinarily
Site's proximity to airport with sufficient service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sufficiency of local labor pool to satisfy employment needs of end user at site, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sufficient excess capacity in area to adequately supply water and sewer, and other utilities, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Electric service in area is marked by excess capacity, reliability (i.e., blackout/brownout list filed with PUCO); site's proximate distance to substation, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Site's proximity to existing natural gas and telecommunications services, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Site not marked by significant obstacles to development (e.g., large natural gas pipeline running directly down center of site, site split by state highway route, above- and below-ground easements and rights of way coursing through site)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tax environment in area is competitive. (i.e., State average sales tax imposed by counties (1.0%), real property effective tax rate (53.28 mills), and personal property tax (76.33).)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Identified wetlands and floodplains do not significantly hinder development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Site's proximity to existing rail access and existing highway or arterial streets, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Using the marks you gave the application in the above-listed areas *only as a guide* ...



... score the application below:

Evaluation Criterion	Criterion Value	Applicant Score
Current site attractiveness – choose ONLY ONE (1) of the following choices:		
Site is <i>acceptably</i> attractive for improvement	+ 7	<input type="checkbox"/>
Site is <i>preferably</i> attractive for improvement	+ 14	<input type="checkbox"/>
Site is <i>extraordinarily</i> attractive for improvement	+ 21	<input type="checkbox"/>
Total possible score this page	21 Points	
Total score awarded this page	Points	

Site Improvement Plan				
	Using the items below <i>only as a guide</i> to help you score points at the bottom of this page, gauge how well the applicant's plan explains the following improvements to be made, the reasons for making such improvements, and the timing in which they will occur.			
	N/A	Acceptably	Preferably	Extraordinarily
Acquiring properties, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Constructing buildings and structures, level of LEED-NC Certification, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Expanding, rehabilitating, renovating, or modernizing buildings and structures, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Site preparation, including any wetland mitigation, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conducting project feasibility or practicability studies, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Remediating environmentally contaminated property, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demolishing buildings and structures, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Installing or relocating water and/or sewer, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Constructing roads and installing traffic control devices, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Constructing utility infrastructure, including natural gas, electric and telecommunications, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Constructing rail or water access improvements, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Using the marks you gave the application in the above-listed areas *only as a guide* ...



... score the application below:

Evaluation Criterion	Criterion Value	Applicant Score
Quality of applicant's site improvement plan – choose ONLY ONE (1) of the following choices:		
Applicant's site improvement plan is <i>acceptable</i>	+ 22	<input type="checkbox"/>
Applicant's site improvement plan is <i>preferable</i>	+ 30	<input type="checkbox"/>
Applicant's site improvement plan is <i>extraordinary</i>	+ 39	<input type="checkbox"/>
Total <u>possible score</u> this page	39 Points	
Total <u>score awarded</u> this page	_____ Points	

Project's Compatibility with Area Priorities

Using the items below only as a guide to help you score points at the bottom of this page, gauge how well the site improvement project ties-in with the surrounding area's priorities. Is the site improvement project compatible with local and regional comprehensive plans, if available, and/or development priorities in the area?

	N/A	Acceptably	Preferably	Extraordinarily
Applicable comprehensive planning and community strategies specifically reference the site, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Site, after improvements, will complement the uses and planned/actual development surrounding the <i>entire</i> site, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Application materials demonstrate strong support among local community for site improvement project, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Applicant describes site improvement project as a catalyst or anchor for ongoing or future economic development in the area, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Using the marks you gave the application in the above-listed areas *only as a guide* ...



... score the application below:

Evaluation Criterion	Criterion Value	Applicant Score
Site improvement project's compatibility with the surrounding area's defined needs and priorities – <u>choose ONLY ONE (1) of the following choices:</u>		
Site improvement project <i>fits acceptably</i> with surrounding area's defined needs and priorities	+ 10	<input type="checkbox"/>
Site improvement project <i>fits preferably</i> with surrounding area's defined needs and priorities	+ 16	<input type="checkbox"/>
Site improvement project <i>fits extraordinarily</i> with surrounding area's defined needs and priorities	+ 21	<input type="checkbox"/>
Total <u>possible score</u> this page	<u>21 Points</u>	
Total <u>score awarded</u> this page	<u>Points</u>	

Site's Certified End Use		
Evaluation Criterion	Criterion Value	Applicant Score
Intended site or building certification – choose ONLY ONE (1) of the following choices:		
Site to be certified for <i>heavy, light, clean manufacturing</i> , or for <i>existing industrial building</i> or “ <i>smart</i> ” office	+ 15	<input type="checkbox"/>
Site to be certified for <i>technical centers/research laboratories</i>	+ 25	<input type="checkbox"/>
Site to be certified for <i>mega-manufacturing operations</i>	+ 50	<input type="checkbox"/>
Total <u>possible score</u> this page	50 Points	
Total <u>score awarded</u> this page	Points	

Total Possible Score: 200 Points

Total Applicant Score: Points

District Public Works Integrating Committee Ranking	
<i>If recommending this application to ODOD, choose one (1) ranking for this application in one (1) of the allocation years available</i>	
FY 2006 Award Allocation	FY 2007 Award Allocation
<input type="checkbox"/> 1	<input type="checkbox"/> 1
<input type="checkbox"/> 2	<input type="checkbox"/> 2
<input type="checkbox"/> 3	<input type="checkbox"/> 3

Evaluator Comments: _____
