



Hamilton County Administrator's Office

Media Release

For immediate release

Christian Sigman (513.946.4400)

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County Begins Managed Competition for County's Printing Services

Cincinnati, Ohio. Hamilton County Commissioners have approved managed competition for the county's printing services function. Managed competition is a structured process involving county employees to allow for fair and objective competition for providing county services. Since its creation in the fall of 2005, the Competition and Efficiency Committee (CEC) has assessed a number of county services for the potential for managed competition. These services include:

- Fire Hydrant Repair and Maintenance;
- Telecommunications;
- Fleet Services;
- Facility Management; and
- Printing Services.

During the intensive assessment of the aforementioned county services, opportunities for productivity and efficiency improvement were identified and real savings achieved. For example, the county has entered into fire hydrant repair and maintenance agreements with several other local jurisdictions that not only saves money for those jurisdictions, but reduces the unit costs for county fire hydrant repair and maintenance activities.

Printing services is the first activity to be subjected to formal managed competition. Critical steps in the managed competition process will include developing a clear set of performance expectations for vendors to respond to concerning printing services, assisting the employee team in developing a proposal, and establishing an independent evaluation panel to assess proposals from both the public and private sector. According to Mr. Thompson, "Going through this process is a great opportunity to determine if we are providing this business service in the most cost effective way. Given the current and future budget challenges the County is facing, we will continue to examine how we do business with the goal of increasing efficiencies wherever possible."

For additional information concerning the Competition and Efficiency Committee and to review the entire business case report for printing services, please visit the county website at:

http://www.hamiltoncountyohio.gov/hc/bocc_cec.asp

If you have questions, please contact Christian Sigman, county administrator's office, at 513.946.4327.